NEWFOUNDLAND AND LABRADOR BOARD OF COMMISSIONERS OF PUBLIC UTILITIES

AN ORDER OF THE BOARD

NO. A.I. 42(2020)

1	IN THE MATTER OF the Automobile
2	Insurance Act, RSNL 1990, c. A-22,
3	as amended, and regulations
4	thereunder; and
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6	IN THE MATTER OF an application
7	by Royal & Sun Alliance Insurance
8	Company of Canada for approval to
9	implement a revised rating program for
10	its Commercial Vehicles category of
11	automobile insurance.
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14	WHEREAS on June 2, 2020 Royal & Sun Alliance Insurance Company of Canada ("RSA")
15	applied to the Board for approval of a revised rating program under the Expedited Approval option
16	for its Commercial Vehicles category of automobile insurance; and
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18	WHEREAS RSA filed an overall rate level indication of +2.5% and proposed an overall rate level
19	change of +1.9% that varied by coverage; and
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21	WHEREAS on June 23, 2020 the Board's actuarial consultants, Oliver Wyman Limited ("Oliver
22	Wyman"), filed a report of findings with the Board which identified key areas of the filing for the
23	Board's consideration; and
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25	WHEREAS the Oliver Wyman report identified issues with the assumptions made by RSA with
26	respect to its loss development factors, health levy provision, reform adjustment calculations and
27	profit provision; and
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29	WHEREAS Oliver Wyman did not find the proposed overall rate level change of +1.9% to be
30	supported; and
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32	WHEREAS on June 23, 2020 the Oliver Wyman report was forwarded to RSA for review; and
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34 35	WHEREAS on June 26, 2020 RSA filed a revised overall rate level indication of +1.6% and proposed an overall rate level change of +1.5% that varied by coverage; and

1	WHEREAS on June 30, 2020 Oliver Wyman filed a report addendum to address the June 26
2	2020 revisions; and

WHEREAS Oliver Wyman found RSA's proposed overall rate level change of +1.5% to be supported; and

WHEREAS the Board finds the June 26, 2020 proposed rate change is in accordance with the Expedited Approval Filing Guidelines as it does not exceed +3.0% in one year, does not cumulatively exceed +6.0% in three years, and does not result in dislocation to any vehicle premium greater than +10.0% overall after capping; and

WHEREAS the Board is satisfied that the proposed rates are just and reasonable in the circumstances, do not impair the solvency of the insurer, are not excessive in relation to the financial circumstances of the insurer, and do not violate the *Automobile Insurance Act* or the *Insurance Companies Act* or the respective regulations thereunder.

IT IS THEREFORE ORDERED THAT:

1. The revised rating program received on June 26, 2020 from Royal & Sun Alliance Insurance Company of Canada for its Commercial Vehicles category of automobile insurance is approved to be effective no sooner than November 16, 2020 for new business and renewals.

DATED at St. John's, Newfoundland and Labrador, this 30th day of June, 2020.

Darlene Whalen, P. Eng., FEC Chair and Chief Executive Officer

John O'Brien, FCPA, FCA, CISA

Commissioner

Cheryl Blundon Board Secretary